

Date: November 22, 2021

To all our loyal customers:

Some of you have asked us for additional context as to the "why's" that have caused the temporary Out of Stock issue with some of the Bush's Best Beans. It is a simple issue of Supply and Demand.

For the last 3-4 months we have been outselling the forecast by 30-35%. Because of this we have completely depleted our inventory levels of finished product. We have plenty of beans, cans, and labor but what we don't have is the production capacity to keep up with the extraordinary demand – both in Foodservice and Retail.

Our sincere apologize for the inconvenience this causes but we are extremely optimistic that we can continue to build on the bean varieties that are still available to purchase.

We thank you for your business and patience as we work through our issues with Covid.

Sincerely,

Joe

Joe Genther Bush's Best Foodservice 865-340-4449