



June 24, 2022

Dear Blake Bowers - Indianhead:

We wanted to reach out to you to provide an update on the current Highly Pathogenic Avian Influenza (HPAI) situation. Despite our diligence and enhanced biosecurity measures, Jennie-O Turkey Store has had significant impacts in its supply chain. In addition to the recent cases in Minnesota and Wisconsin, multiple regions, producers, and companies have been impacted since February. Cases have included numerous chicken and turkey commercial farms, as well as smaller backyard flocks. Migratory waterfowl continues to be the primary spreaders of HPAI to domestic and commercial flocks. We have employed the latest in biosecurity processes and systems to help prevent further spread as the migratory birds continue to move about the Midwest.

As an important customer of Jennie-O, we wanted to let you know we are doing our best to plan for the impending impact to our customers in terms of product availability. This may include some products not being available until the impacted farm operations can safely bring back turkeys. Our team will be reaching out to you to discuss any impacts for your business and know that we are doing everything we can during this difficult time to meet our customers needs.

We are hopeful that the warmer weather will help slow the spread of HPAI and we anticipate that this disruption will be a temporary one, albeit over an extended period of time given the process of raising turkeys and the time it takes to repopulate our supply chain.

We continue to work with the USDA Animal and Plant Health Inspection Service, Minnesota and Wisconsin Boards of Animal Health, Minnesota and Wisconsin Department of Agriculture, as well as poultry industry associations on this issue. USDA and the National Turkey Federation are monitoring and responding to the situation and continue to ensure that consumers understand that HPAI does not pose a food safety concern.

We will keep you informed as the situation continues to evolve and thank you for your support as we work through this issue. If you have any questions, please don't hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark Nellerme", is enclosed in a thin black rectangular border.

Mark Nellerme
VP Foodservice Division
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Jeff Peter

Jennie-O Turkey Store Sales, LLC

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