



FOOD SERVICE

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Dear Valued Customer,

I hope this letter finds you safe and well.

I want to make you aware of some of the reasons that you have seen shortages on the Upstate Farms label products over the past few weeks

The key drivers of these shortages are raw materials and packaging. We have always been mindful of controlling our inventory to ensure consistent supply of product to our customer.

I hope you understand our position and we are doing everything we can to minimize the impact on our customers.

I truly appreciate your business and look forward to putting these challenges behind us in the coming weeks.

Sincerely,

Jeffrey Waas

Director of Foodservice Sales