



November 18, 2022

RE: Price Increase

Classic Delight has been a trusted partner in the K12 channel for over 30 years. We are proud of this history and the relationships we have built.

The last 18 months have been turbulent times in the food industry with unprecedented increases in raw materials, labor, transportation, fuel and nearly every facet of the production process. Cheese pricing alone has increased as much as a \$0.50/lb., fluctuating by 25% over the last 8 months. As a result of a continued unstable pricing market, we are forced to take a price increase that impacts our blanket bid price for the second half of the school year.

The attached price list reflects our updated blanket bid pricing for the remained of the 2022-23 school year and takes effect on orders placed after December 1, 2022.

Fortunately, the cheese supply remains strong, avoiding product shortages experienced last school year.

We truly appreciate your business and understanding.

Best regards,

A handwritten signature in blue ink that reads "Travis Green".

Travis Green

VP Marketing

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