

April 25, 2022

Dear Customer,

At this point, there is no secret regarding the avian bird flu, and its effect on egg prices. Prices of shell eggs have more than tripled, and dehydrated (powdered) have gone up by at least five times since March. So far, over 30 million birds have been destroyed, and it seems like the worst is yet to come. Once the farmers get control of the outbreak, it will take at least 90 days to begin replenishing the egg supply.

Our pancake mixes contain significant amounts of eggs, which unfortunately requires us to increase the price by \$2.50 per case effective immediately. We understand that our industry has had an unfair amount of pressure, and hope for the sake of us all, that there will be some relief soon. Rest assured, that we will adjust our pricing, on the pancake mix as well as our other lines when the opportunity present itself.

Sincerely

Eliot Costianis