## 9-23-2021

Dear K-12 Partners,
As the 21-22 school year evolves, many Covid-19 related issues have risen to the forefront. For example, staffing \& labor issues, trucking shortages, distributor warehouses overloaded and understaffed, raw material shortages, etc. When any of these issues occur, it affects our ability to fulfill orders.

The current climate has caused us to evaluate how can we get more pizza servings out to the K-12 industry. In our evaluation it became obvious that some items can be produced much faster than others. Taking this into consideration, we've decided to withdraw our 5 " pizzas for the remainder of this $21-22$ school year. Below are suggested replacement items that are made with the same raw materials, available in both Bulk or I.W. and at a cost savings to you. They also meet the same nutritional value of $2-\mathrm{G} / 2-\mathrm{MMA}$. Basically, it's just a "shape" change. Our goal is to minimize or eliminate shortages and to get the most pizza out to our K -12 partners.

Effective immediately we will be withdrawing the following products for the remainder of this school year:

| Withdrawing (postponing for 21-22) |  | Suggested Replacement |  |
| :---: | :---: | :---: | :---: |
| Product Code | Description | Product Code | Description |
| 80549 | 5", W/G, Bulk, Pepperoni pizza | 20210 | 16", W/G., Bulk, 10ct. Pepperoni pizza, Pork/Beef |
|  |  | 20310 | 16", W/G., Bulk, 8ct. Pepperoni pizza, Pork/Beef |
|  |  | 90700 | 16", W/G., Bulk, 10ct. Pepperoni pizza, ALL Beef |
| 80550 | 5", W/G, Bulk, 4-Cheese pizza | 20211 | 16", W/G., Bulk, 10ct. 4-Cheese pizza |
|  |  | 20311 | 16", W/G., Bulk, 8ct. 4-Cheese pizza |
| 80649 | 5", W/G, I.W., Pepperoni pizza | 90500 | Wedge, W/G, I.W., Pepperoni pizza, Pork/Beef |
| 80650 | 5", W/G, I.W., 4-Cheese pizza | 90501 | Wedge, W/G, I.W., 4-Cheese pizza |

We will revisit offering these items for the 22-23 school year.
We appreciate your understanding and patience during these very challenging times.

Sincerely,


Michael Piazza
V.P of K-12 Sales
S.A. Piazza \& Assoc. LLC

